

MEMORANDUM OF
“ASMED DOMICILIARIO, S.L.U.”
AND
“ASMED MEDICAL, S.L.U.”

**AIM: COMMERCIALIZE BOTH COMPANIES AT
NATIONAL AND INTERNATIONAL LEVEL.**



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1.- Presentation.

The purpose of the current Memorandum is to commercialise the companies “Asmed Domiciliario, S.L.U.” and “Asmed MEDICAL, S.L.U.” both at national and international level.

2.- Activity.



The services that both companies provide are:

- a) Emergency services at moment's notice.
- b) Domiciliary nursing.
- c) Domiciliary daily injections.
- d) Domiciliary Hospitalization.

The activity of "Asmed Domiciliario, S.L.U." since 2004 has been as follows:

TOTAL NOTICES ASMED DOMICILIARIO, S.L.U.														
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
JANUARY	2.252	3.287	3.754	5.071	4.260	3.280	3.918	4.191	4.175	4.574	5.171	7.235	5.083	7.243
FEBRUARY	2.134	2.826	3.970	4.461	3.996	3.008	3.705	3.634	3.728	4.772	4.362	5.460	5.723	5.169
MARCH	2.402	3.564	4.657	4.078	3.674	3.380	3.825	3.924	3.650	4.731	4.358	4.325	6.147	5.161
APRIL	2.240	3.231	3.484	3.588	3.589	2.961	3.406	3.369	3.375	4.092	3.855	4.076	4.587	4.691
MAY	2.451	3.077	3.741	3.731	3.355	3.212	3.249	3.268	3.522	4.079	3.775	4.183	4.839	4.790
JUNE	2.297	2.955	3.616	3.664	3.696	3.180	3.125	3.393	3.296	4.029	3.657	3.916	4.393	4.429
JULY	1.834	2.611	2.921	3.257	3.434	2.765	2.920	2.720	3.192	3.779	3.377	3.483	3.906	4.043
AUGUST	1.378	2.459	2.767	2.678	2.541	2.304	2.144	2.588	2.808	2.992	3.057	2.979	3.452	3.569
SEPTEMBER	2.033	2.753	3.106	3.135	2.882	3.255	2.615	3.001	3.014	3.614	3.626	3.595	4.191	4.278
OCTOBER	2.482	3.247	4.014	3.956	4.238	4.702	3.337	3.516	3.924	4.371	4.490	4.384	4.946	4.909
NOVEMBER	2.613	3.270	4.097	3.912	3.728	4.195	3.727	3.207	3.913	3.949	4.431	4.706	5.292	5.148
DECEMBER	3.143	3.363	4.036	4.436	4.141	4.057	3.937	3.785	3.991	5.051	4.948	5.159	5.928	7.059
GRAND TOTAL	27.259	36.643	44.163	45.967	43.534	40.299	39.908	40.596	42.588	50.033	49.107	53.501	58.487	60.489

Finally, it should be highlighted that it was the first domiciliary medical assistance company that obtained permission for an Emergency Service and Domiciliary Medical Assistance issued by the General Board of Quality, Accreditation, Assessment and Inspection of the Department of Health, Social Security and Consumption of the Autonomous Community of Madrid.

Additionally **“Asmed MEDICAL, S.L.U”** was established in the year 2013. Therefore its activity in 2014 was as follows:

TOTAL NOTICES ASMED MEDICAL, S.L.U.											
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
JANUARY	58	103	195	1.005							
FEBRUARY	80	97	230	1.010							
MARCH	61	106	340	1.344							
APRIL	62	90	253	1.220							
MAY	31	131	319	1.438							
JUNE	52	201	339	1.569							
JULY	75	190	404	1.386							
AUGUST	69	155	415	1.456							
SEPTEMBER	49	113	335	1.646							
OCTOBER	88	169	499	1.816							
NOVEMBER	60	193	386	2.199							
DECEMBER	55	149	460	2.132							
GRAND TOTAL	740	1.697	4.175	18.221							

As a result, the total amount of activity, from exercise 2004, is the following

TOTAL NOTICES ASMED														
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
JANUARY	2.252	3.287	3.754	5.071	4.260	3.280	3.918	4.191	4.175	4.574	5.229	7.338	5.278	8.248
FEBRUARY	2.134	2.826	3.970	4.461	3.996	3.008	3.705	3.634	3.728	4.772	4.442	5.557	5.953	6.179
MARCH	2.402	3.564	4.657	4.078	3.674	3.380	3.825	3.924	3.650	4.731	4.419	4.431	6.487	6.505
APRIL	2.240	3.231	3.484	3.588	3.589	2.961	3.406	3.369	3.375	4.092	3.917	4.166	4.840	5.911
MAY	2.451	3.077	3.741	3.731	3.355	3.212	3.249	3.268	3.522	4.079	3.806	4.314	5.158	6.228
JUNE	2.297	2.955	3.616	3.664	3.696	3.180	3.125	3.393	3.296	4.029	3.709	4.117	4.732	5.998
JULY	1.834	2.611	2.921	3.257	3.434	2.765	2.920	2.720	3.192	3.779	3.452	3.673	4.310	5.429
AUGUST	1.378	2.459	2.767	2.678	2.541	2.304	2.144	2.588	2.808	2.992	3.126	3.134	3.867	5.025
SEPTEMBER	2.033	2.753	3.106	3.135	2.882	3.255	2.615	3.001	3.014	3.614	3.675	3.708	4.526	5.924
OCTOBER	2.482	3.247	4.014	3.956	4.238	4.702	3.337	3.516	3.924	4.371	4.578	4.553	5.445	6.725
NOVEMBER	2.613	3.270	4.097	3.912	3.728	4.195	3.727	3.207	3.913	3.949	4.491	4.899	5.678	7.347
DECEMBER	3.143	3.363	4.036	4.436	4.141	4.057	3.937	3.785	3.991	5.051	5.003	5.308	6.388	9.191
GRAND TOTAL	27.259	36.643	44.163	45.967	43.534	40.299	39.908	40.596	42.588	50.033	49.847	55.198	62.662	78.710

3.- Areas of servicing.

ASMED DOMICILIARIO, S.L.U., provides assistance in every location of the Autonomous Community of Madrid, no matter (independently) where it is located.

ASMED MEDICAL, S.L.U., provides assistance in the following Autonomous Communities and Provinces:

- a) Autonomous Community of Andalucía.
 - a. Almería
 - b. Cádiz
 - c. Córdoba
 - d. Granada
 - e. Huelva
 - f. Jaén
 - g. Málaga
 - h. Sevilla
- b) Autonomous Community of Aragón.
 - a. Huesca
 - b. Teruel
 - c. Zaragoza
- c) Autonomous Community of Castilla-La Mancha.
 - a. Albacete
 - b. Ciudad Real
 - c. Cuenca
 - d. Guadalajara
 - e. Toledo
- d) Autonomous Community Castilla-León.
 - a. Ávila
 - b. Burgos
 - c. León
 - d. Ponferrada
 - e. Palencia
 - f. Salamanca

- g. Segovia
- h. Soria
- i. Valladolid
- j. Zamora
- e) Autonomous Community of Extremadura.
 - a. Badajoz
 - b. Cáceres
- f) Autonomous Community of La Rioja.
 - a. Logroño
- g) Autonomous Community of Murcia.
 - a. Provincia de Murcia
- h) Autonomous Community of Valenciana.
 - a. Provincia de Alicante
 - b. Provincia de Castellón
 - c. Provincia de Valencia

The Project aims to provide service in the whole Spanish territory.



4.- Conclusion.

The domiciliary medical urgent services, domiciliary nursing and domiciliary hospitalization are all means to reduce costs, as it has been proved by some surveys. For instance, domiciliary hospitalization represents 18% of the total cost of institutional hospitalization. On average, the days of hospitalization are higher but the average total costs per day are five times lower than the cost of an hospitalized patient. These significant cost reductions are a consequence of: medical specialists' fees, interconsultation services, hospital costs, usage of specialized services (Intensive Care Unit) and diagnostic tests.

All in all, there is no doubt that having a good service of domiciliary medical assistance and nursing involves an added value for an insurance company and it offers soundness and a good performance to reach the main objectives, a good patient service and the reduction of costs for the companies.